



## Our Journey from Goal to Success

Dear Patrons,

Greetings from Grabbit +

"A journey of a thousand miles begins with a single step" Grabbit took its first step **14 years ago**, driven by a passion to provide **quality vending solutions** to the Indian market. We started with a handful employees, servicing a single corporate location. Today, we have a team of **professionals with global expertise** and presence in over **1000 corporate locations**. Our vision is to be the most **preferred vending service provider** in India.

As we reflect on this journey of over a decade and celebrate our success, we dedicate the month of May to our employees, each of whom has contributed towards it. Every single team member has shared in our vision and brought it to life by working **painstakingly to deliver our commitment** to you, our esteemed business partner.

We believe that our employees are our **Brand Ambassadors** and we invest in their development. In order to equip them to deliver our customer commitment, we regularly provide them with trainings and administer programs that will help enhance their skills which make them a qualified **VENDING OPERATION SPECIALIST** who translate our vision into reality.

Passionate as we are about providing top of the line products and services to our partners, we are also ardent in our aspiration to widen our reach and enable more people to experience our superlative products and **efficient services**. **Continuous innovation** has been the hallmark of our process driven operations and will remain a key focus, along with Customer Loyalty, both of which have contributed to our stupendous growth and success. We remain committed to augmenting our product range that supports a better lifestyle for our customers and brings fun into their break rooms.

Here's what few of our customers have to say about us –



"Grabbit' products are the best in technology and quality. Their efficient customer service makes it very easy for us to deal with them. But, what is especially commendable is their Customer focus and after sales service. On the rare occasion when we faced an issue, not only did their Customer Care team patiently registered it, but they also had the issue resolved in a matter of few hours."

Aishwarya Dhairyawan  
Sr. Co-ordinator – Administration  
ThyssenKrupp Industrial Solutions (India) Pvt. Ltd.  
(Formerly Uhde India Private Limited)



"Selecting the vending solution that works best for you can be quite a daunting task. But, Grabbit' team of specialists understood our specific requirements and explained the various options available to us. Thanks to Grabbit', choosing the perfect solution became really easy."

Ketan More  
Admin  
Investec Capital Services India Pvt Ltd.



"When we decided to have a vending machine installed in our office, we were quite prepared to face delays in sourcing the appropriate one and having it installed. Grabbit proved us wrong and completely **WOWED** us with their prompt delivery and installation. We are so glad that we chose them – absolutely seamless and efficient service!"

Ganpat Dalvi  
Director of Purchasing  
Four Seasons Hotel Mumbai

**Sandeep Jain**  
Director & CEO

Empire Industries Ltd. – GRABBIT+